

# The Monthly Chatter

January  
2019  
Vol 8  
Issue 1

**Poor Farmers RV Sales, Service & Campground Inc.**

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## Individual Highlights:

Roadmaster	2
The Flight	3
Tow bars	4
Suspension	5
Your Camper	6



Thank you to Jerry, Eric, Rick, Trevor, Brian, Glenda, and the rest of the Roadmaster team for your hospitality. Poor Farmer's RV is proud to sell Roadmaster solutions.

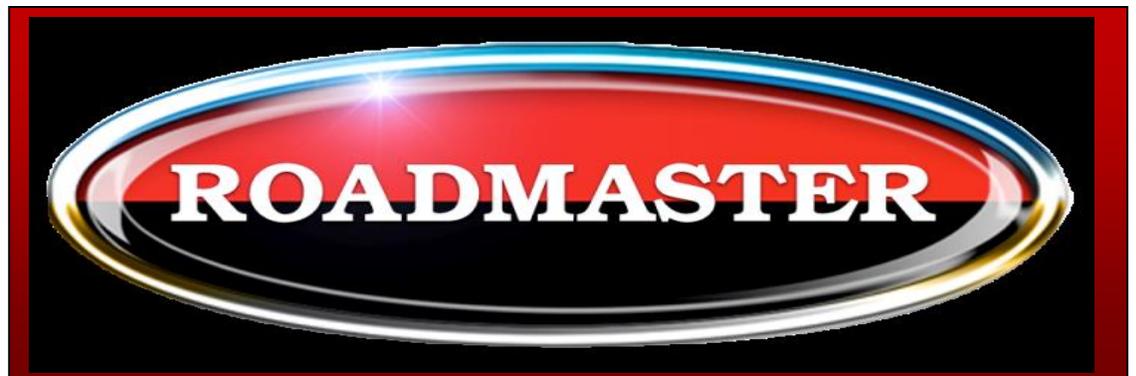
**Come see us today to get the best ride for your ride.**

## Happy New Year!

I know I said there would be no Chatter this month, but two things happened. Jeff and I went on a trip and I have some information to share with you about it... plus, Jaiden said I was fired if I didn't do a Chatter for January; so... Win-Win! We hope you have all had a great holiday season. I hope your Christmas was merry; your Hanukkah was happy or your Kwanzaa was kick-ass! Either way we are all still spinning around on this beautiful ball of rock and water together just floating through the universe. The only thing that separates us is the theory of who is behind the wheel. So, from this Christian, Merry Christmas. As I said, Jeff and I traveled across the country to retrieve some valuable knowledge that will benefit both you, the incredibly smart

customer; and us, the caring and resourceful RV service center. We brought back information that will make your travels safer, your life easier and your spouse happier. Okay, I just threw that spouse thing in for effect, but an easier life and safer travels are a guarantee. We visited **Roadmaster** in Vancouver, Washington. There we met some great people, were introduced to an array of information, products and solutions; but most of all, were given the secret to a great morning... the Bikini Coffee Shop! I hope you enjoy this edition of The Monthly Chatter, but most of all I hope you end up smarter than you are right now. Then again, if you're not dumber after reading my writing I will take that as a compliment.

**-Mike**



## Mike and Jeff's Trip to...

# ROADMASTER!

Poor Farmer's RV has become "The Official" Roadmaster representative for our region and were given the opportunity to attend a two-day period of instruction on Roadmaster towing products in Vancouver, Washington.

In this newsletter, I will go thru many different aspects of the trip; such as our impression of Roadmaster as a company, our honest opinion of the products they manufacture, and of course, the hilarity that we experienced during our trip... like what happens when you drop a country boy RV tech in an all-you-can-eat Japanese buffet. Let's just say he started planning dessert as soon as he saw the wall of sushi.

Roadmaster manufactures high end towing equipment that is engineered, designed, tested and manufactured 100% in the good ol' U.S. of A. That fact alone makes this Marine feel good about selling Roadmaster products to my friends and family. Not to mention the fact that they buy U.S. steel, so when it comes to tariff-based price increases and added fees, there are none.

I can't begin to sell Roadmaster as a company, until I tell you a little bit about the founder of the company, Jerry A. Edwards. Meeting Jerry on day one as he gave the tour through the facility was enlightening, especially when the first thing Jerry points out is the system used at Roadmaster for monitoring customer service calls. Hanging on the wall are several very large monitors that display calls from customers all over the world. The monitors tell Jerry how long they have been on the phone, and what department they are calling for. So, the first thing on his mind every morning when he walks into his office is not his quarterly sales revenue or his manufacturing overhead costs. No, his first concern is his customers, and that speaks loads to me. What

impressed Jeff the most was the fact that the man has a card table for a desk and drives the same 1990's cargo van to work every day... you know, priorities. My goal with this newsletter is to inform you as to what we now know about Roadmaster and all the different ways Poor Farmer's will be able to make your travels safer and easier with Roadmaster products. Whether your problem is with your motorhome, pick-up truck, travel trailer, fifth wheel, a towed vehicle, or multiple towed vehicles; Roadmaster and Poor Farmer's RV has a solution that is built by Americans in America using American materials.

**God Bless America!**



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## *The Flight to Washington and Jeff's Realization that Planes aren't Evil*

I was very excited to fly out to Roadmaster. It was going to be a long flight, but my expectations made it all worthwhile. Jeff on the other hand was having some issues with getting on another plane. Unlike me, Jeff has not had much experience on an airplane. His only flight to date was a cheap five-hour flight to Vegas which was, "Worse than riding on a hilly, gravel road; and why are there potholes in the sky?!"

When I picked our seat assignments, I gave serious thought to putting some distance between Jeff and I. He was telling me some horror stories of his first flight and the reactions he would have to turbulence, changes in altitude and the inevitable landing, that you hope happens on wheels. No matter, I reserved seats together and thought if anything, I would have a good show for the flight. My main concern was for the poor sap that had to squeeze in next to us on a three-seat-per-row seating assignment.

We had a connecting flight in Chicago at O'hare Airport; one of the biggest most confusing airports in America. Lucky for us, our connecting flight was only 10 gates away from where we docked... at least that's what we thought.

We had an hour between flights, so there should have been ample time to get down to the connecting gate. That fact would have remained true except the fact that once we landed, our plane sat on the tarmac for 45 minutes due to congestion at the gate. Needless to say; every passenger who had a connecting flight started getting concerned.

I kept my cool, I knew we still had plenty of time and I was smart enough to purchase flight insurance. Finally, they let us off the plane at gate 5 and we

made the seemingly quarter mile hike to gate 15... just to find that the flight leaving out of gate 15 was going to Dallas/Ft. Worth. After checking the board, we discovered that our connecting flight had changed to gate 4. We learned the hard way to check the board as soon as we get off the plane next time. After I beat Jeff in a quarter mile sprint, we boarded the plane and headed to Portland, Oregon. The view to Portland was amazing. We had clear skies and were able to see much of the Rocky Mountains, foothills, plains and rivers. The best sight was a stunning view of the Columbia River when Jeff thought the pilot was trying to pull a Sully by landing on the River. To our appreciation, the Captain caught the runway just fine.

Once on the ground in Portland, we found a nice middle eastern man who politely ripped us off with an expensive 20-minute shuttle across the river to Vancouver,

Washington. We arrived at the hotel and were told that the rooms were not ready. I wondered why the rooms weren't ready at 3:30PM when check-in was after 2:00PM; then I realized that my watch might have said 3:30, but every other watch in Vancouver said 12:30. So Jeff and I left our bags with the front desk and ventured out to find what many men have searched for while on business trips... the local steak house. Since we had no car and were oblivious to the workings of Uber, we walked next door to the mall and found an Outback.

I would like to commend Jeff on the way he handled himself on the flight out to Washington. He was dignified and represented Poor Farmer's properly. However, the flight back home was another story all together. They had to check my bag, and just like that... the nervous anxiety flipped from Jeff to me.



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# TOW BARS

**Stainless steel inner arms and self-lubricating polyurethane bushings... Smooth Operation!**

**Embedded LED lights illuminate your rig for other drivers to see and help connect in the dark.**

**Non-binding "Freedom Latch" disconnects first time and every time on all-terrains.**

**Aluminum Construction with built in safety cables and power cords.**

## ROADMASTER Nighthawk Tow Bar



## World's strongest

**StowMASTER ALL-TERRAIN**  
6000-RIGGING TOW BAR



6061 T6 military-grade aluminum

Built-in channel guides protect safety cables and power cords

A stress section of the StowMASTER All-Terrain shows the unique eggshell design, which distributes stress evenly

U.S. patents 6,419,606, 6,937,924, 7,029,021, 7,461,655

## STOWMASTER™

America's Best-Selling Car-Mounted Tow Bar



6,000 pound-capacity car-mounted tow bar

## Falcon ALL-TERRAIN



U.S. patent numbers 6,419,606, 6,937,924 and 7,029,021

6,000 pound-capacity motorhome-mounted tow bar

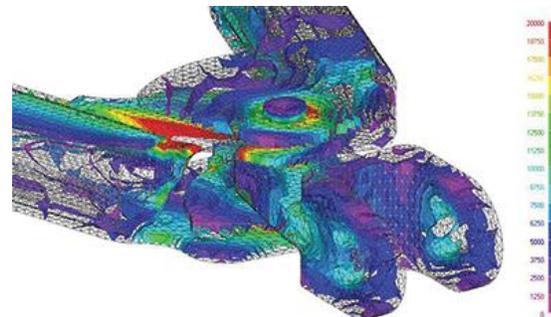
The Nighthawk Tow Bar is the industry's "Best of the Best". Roadmaster has taken the lead in the tow bar industry with their steadfast methods of research, development and testing. Roadmaster designs their tow bars to be strong and beautiful, like me. The baseplates, however, focus only on just strength and purpose, like Jeff. Roadmaster uses a system called FEA (Finite Element Analysis) to ensure that their towing products will hold up to the task. If FEA sounds complicated, that's because it is. It is the same method used by NASA scientists to engineer and test their new designs. During our tour, we saw first hand how this method uses computer software to decipher stress points in materials while being subjected to thousands of pounds of pressure... so yah, complicated.

## Conover Lumber Co. Inc.



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**Computerized stress testing to ensures the structural integrity and longevity of their baseplates, which ensures the safety of our customers.**

# SUSPENSION SOLUTIONS

## Read this list.

If you answer yes to any of these items below, Roadmaster and Poor Farmer's RV can make your travels safer and your life easier...

- Does the vehicle "roll" when cornering?
- Does driving for an extended period of time leave you physically exhausted?
- Is your rig all over the road? Can't keep it between the lines?
- Would you lose control if one of the front tires blew out?
- Does the steering wheel have a mind of its own?
- Do passing 18-wheelers and crosswinds rock your vehicle back and forth?
- Is driving your vehicle a "White Knuckle" experience for you?

If you have answered "YES" to any of the above questions, schedule an appointment to have your suspension and steering components inspected. We can drive the vehicle with you and give you solutions to all the problems listed above.

We know:

- Every 1/8 of an inch you increase the diameter of your anti-sway bar, you increase your vehicles roll stiffness by 30%.
- Roadmaster uses polyurethane bushings that last much longer and more effectively than rubber factory bushings.
- What Symptoms match what solutions; That way we can sell you what you need and nothing more... unless you insist.
- Roadmaster has just contracted with Navistar in Springfield, Ohio to supply all GM trucks being built in that plant with Roadmaster anti-sway bars. How about that for bringing money to our community?

In their quest to be the leader in towing solutions, the Roadmaster crew has become experts in suspension and steering components. So, to keep from, putting the "carriage before the horse," here are some tips to tighten up your horse, whether it is a motorhome, van or pick-up truck; they all need heavy duty suspension and steering parts that the manufacturer doesn't include.



**Anti-Sway Bars**

**Davis Tru Trac**



**Reflex Steering Stabilizers**

*Troy Salon*  
AND DAY SPA

*Charlene Bruggeman, Owner*

33 Robinhood Lane  
Troy, Ohio 45373

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# TRAVEL TRAILER & FIFTH WHEEL SOLUTIONS

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We're on the Web!

See us at:

[www.poorfarmerrvs.com](http://www.poorfarmerrvs.com)



July 24<sup>th</sup> – 27<sup>th</sup>, 2019



## BUCKEYE WOODCARVERS ROUNDUP

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Fletcher, Ohio 45326  
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[www.buckeyewoodcarversroundup.webs.com](http://www.buckeyewoodcarversroundup.webs.com)

Contact Barb Foster  
(937)773-7314

Roadmaster is revolutionizing the way we tow our campers. Your camper is held together with screws, staples and glue. The road is going to beat up your coach's structural integrity with every pothole, dip, and bump you hit. As you travel down the road, the leaf springs you have for suspension are going to make for a rough ride in the camper. Anyone who has arrived at the campground with plates and glasses scattered on the floor know what I am talking about. On top of the abuse that your camper's structure takes, think of the abuse on your appliances; refrigerators, water heaters, air conditioners and the 50" flat screen that is hung on the wall. A shock absorption system will extend the life of your coach and its contents. Roadmaster is also a leader in the tow dolly market, as well as a top producer of supplemental braking systems. I can't say enough about Roadmaster as a company. Jerry and the team of have put together a manufacturing environment that is completely self-contained. When they see a problem with a product, there is no waiting on another company to make changes in a design, Roadmaster has the capability to make it right, right now. That is the key behind Jerry's method. He is very impatient when it comes to what his customers want. So, when they get a request or find a problem... it gets fixed NOW... in America... by Americans... with American materials.

## God Bless America!

